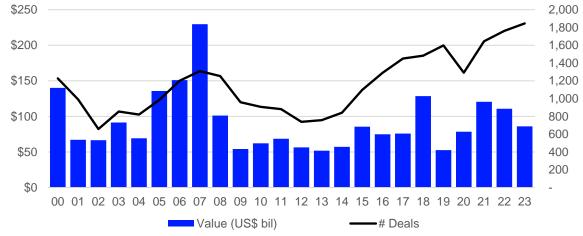
# **DEALS INTELLIGENCE**

# Italy Investment Banking Review Full Year 2023



# Italy: Mergers & Acquisitions





# ANY ITALIAN INVOLVEMENT ANNOUNCED M&A VOLUMES, QUARTERLY



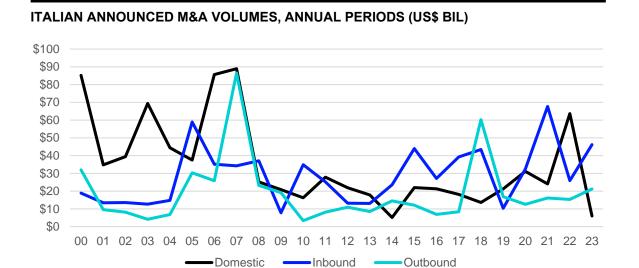
### 2023 ANNOUNCED ANY ITALIAN INVOLVEMENT M&A FINANCIAL ADVISORS

Financial Advisor	Rank	Rank	Mkt. Share	Value	Value	#
	2023	2022	(%)	(US\$ Mil)	YoY Chg. (%)	Deals
Goldman Sachs & Co	1	1	44.9	\$ 38,656.8	-38%	21
JP Morgan	2	5	41.2	\$ 35,451.1	-39%	30
Mediobanca	3	8	36.1	\$ 31,012.6	-42%	48
Morgan Stanley	4	6	35.1	\$ 30,160.4	-47%	6
Citi	5	3	34.8	\$ 29,939.8	-50%	16
BNP Paribas SA	6	7	32.6	\$ 28,061.4	-50%	24
UBS	7	10	31.8	\$ 27,389.1	-47%	11
Vitale&Co-IMAP	8	22	28.8	\$ 24,749.4	894%	30
Equita SIM SpA	9	12	28.0	\$ 24,113.7	-48%	17
Colombo & Associati	10*	92*	27.4	\$ 23,603.9	-	1
LionTree Advisors LLC	10*	92*	27.4	\$ 23,603.9	-	1
Industry Total			100.0	\$ 86,015.7	-22%	1,845

# **KEY HIGHLIGHTS**

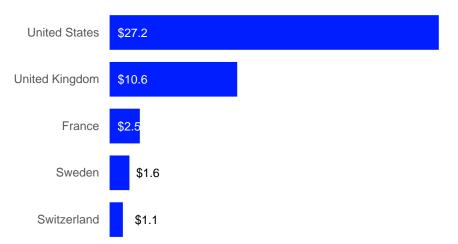
- M&A with any Italian involvement reached US\$86.0 billion during 2023, a 22% decline compared to 2022 and a three-year low. While the combined value of deal announcements declined, the number of deals with Italian involvement increased 5% compared to the previous year, to the highest full year tally since our records began in 1980.
- Deals worth US\$52.2 billion involved an Italian target during 2023, 42% less than the value recorded during 2022, but with the highest full year deal count of all time. While Inbound M&A involving a foreign buyer increased 78% to US\$46.2 billion, Italian domestic M&A declined 91% to a nine-year low of US\$6.0 billion.
- Italian outbound M&A totalled US\$21.3 billion during 2023, a 39% increase from year ago levels and the highest annual total since 2018.
- Telcom Italia agreed to sell its fixed network business to a consortium led by KKR for US\$23.6 billion in November, the largest deal with Italian involvement during 2023.
- Goldman Sachs took first place in the financial advisor ranking for M&A with any Italian involvement during 2023, followed by JP Morgan.

# Italy: Mergers & Acquisitions

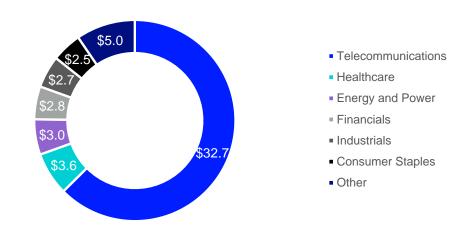


Inbound

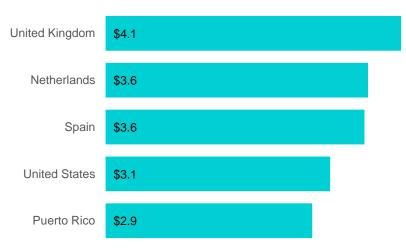
# 2023 ITALIAN INBOUND M&A BY ACQUIROR ULTIMATE PARENT NATION (US\$ BIL)



# 2023 ITALIAN TARGET M&A BY TARGET SECTOR (US\$ BIL)



# 2023 ITALIAN OUTBOUND M&A BY TARGET NATION (US\$ BIL)



# Italy: Mergers & Acquisitions

# 2023 TOP DEALS WITH ANY ITALIAN INVOLVEMENT

Value (US\$ mil) Target Name	Target Nation	Target Macro Sector	Target Mid Sector	Acquiror	Deal Status	Rank Date
\$23,603.9 Telecom Italia-Fixed Network	Italy	Telecommunications	Telecommunications Services	Investor Group	Pending	11/5/2023
\$7,571.3 Iliad SA-Italian Operations	Italy	Telecommunications	Telecommunications Services	Vodafone Grp PLC-Italian Op	Pending	12/18/2023
\$2,900.0 Enel Distribucion Peru SAA	Peru	Energy and Power	Power	China Sthrn Power Grid Intl	Pending	4/7/2023
\$2,850.0 PRHTA-Toll Roads(4)	Puerto Rico	Industrials	Transportation & Infrastructure	Abertis Infraestructuras SA	Pending	10/17/2023
\$2,819.7 Koninklijke Philips NV	Netherlands	Healthcare	Healthcare Equipment & Supplies	Exor NV	Completed	8/13/2023
\$2,625.0 Neptune Energy Group Ltd	United Kingdor	m Energy and Power	Oil & Gas	Eni International BV	Pending	6/23/2023
\$2,491.1 Liberty Seguros Cia de Seguros	Spain	Financials	Insurance	Assicurazioni Generali SpA	Pending	6/15/2023
\$2,275.0 Neptune Energy Norge As	Norway	Energy and Power	Oil & Gas	Var Energi ASA	Pending	6/23/2023
\$2,061.2 Viatris Inc-OTC Bus	Italy	Healthcare	Pharmaceuticals	Cooper Consumer Health SAS	Pending	10/1/2023
\$1,884.1 Valentino Fashion Group SpA	Italy	Consumer Staples	Textiles & Apparel	Kering SA	Completed	7/27/2023

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# Italy Investment Banking Review: Contacts & Criteria

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