



Canada Capital Markets Review

First Quarter 2022 | Managing Underwriters

Global Deals Intelligence

Canadian Debt Capital Markets

Canadian DCM issuance (excluding self-funded deals) totaled C\$55.2 billion in the first quarter of 2022, down by 15% from Q1 the prior year, but still up 3% quarter over quarter. Government debt issuance led the market with C\$35.5 billion, while corporate debt (excluding self-funded deals) totaled only C\$14.6 billion, down a steep 27% from Q1 last year, and down 38% from Q4 2021.

Government and agencies continued to hold the highest share of debt issuance in Q1, with 54%. Financial companies held a 33% share in the quarter, followed by Telecommunications with 7%.

The largest corporate debt issuance from January to March was from Rogers Communications, which raised C\$4.2 billion, and was indeed the only telecommunications company in Canada with an eligible issuance in the quarter. Banks RBC and BMO had issuances of C\$1.0 billion and C\$750 million respectively, while other top deals included Cologix and Enbridge with C\$783 million and \$750 million apiece.

First place rankings in the first quarter were spread widely. RBC placed first in Canadian All Debt and Canadian Domestic Corporate Debt (both Excluding Self-Funded). TD Securities placed first in the same two categories when Including Self-Funded issuance. National Bank placed first in Canadian Domestic Government Debt on a Full Credit basis, while CIBC placed first in Canadian Domestic Government Debt on a True Economic basis. Lastly, Bank of America ranked first in Canadian Cross Border issuance.

Canadian Equity Capital Markets

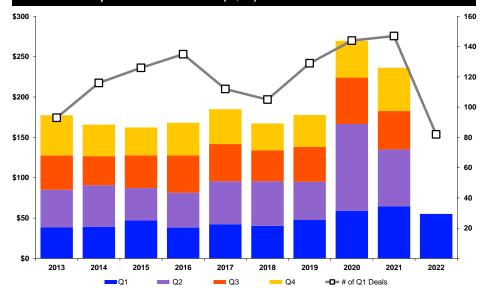
Canadian Equity & Equity-Related issuance (excluding self-led issuance) totaled just C\$3.9 billion in 76 issuances in the first quarter of 2022. It was a remarkably weak quarter for Canadian equity issuance, down 81% year over year, and with the fewest proceeds in any quarter since Q3 2008. This follows a much stronger year in 2021, with C\$52.1 billion of issuance, the greatest proceeds in Canadian equity markets since 2015.

With few exceptions, equity issuance was down across all Canadian league tables, both year over year, and quarter over quarter. As compared to Q1 2021, equity issuance in Canadian secondary offerings was down 78%, retail structured products down 57%, and IPOs down 97%. Materials companies saw the greatest share of issuance in Q1 2022, with C\$1.2 billion, or 33%. Real Estate and Energy & Power companies saw the next greatest shares, with 21% and 17% respectively.

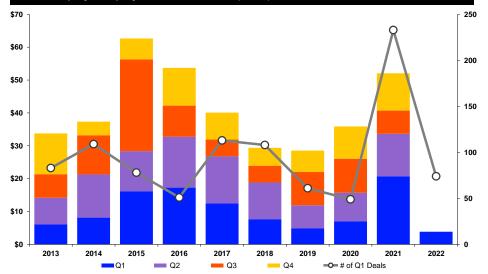
Leading most of the Canadian league tables in Q1 was BMO, which ranked first in Canada Equity & Equity-Related, Canada Common Stocks & Trusts, and Canada Secondary Offerings. Boustead Securities led in IPOs, while CIBC led in Retail Structured Products. First place in Preferred Securities was split among TD, RBC, CIBC, BMO, and Scotiabank.

Osisko Gold had the largest equity issuance from January to March, with C\$316 million of issuance in March. Following second was Superior Plus and Equitable Group, with \$288 million and \$230 million respectively.

Canada Debt Capital Markets Issuance (C\$bil)



Canada Equity & Equity-Related Issuance (C\$bil)

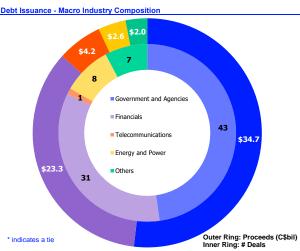


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Canadian All Debt Excluding Self-Funded (CC1)		YoY	Change (\$) -	15% 😡	Q Change (\$)	3%	Canadian Domestic Corporate Ex. Self-Funded (CC3)	Debt	YoY	Change (\$) -	-27% QoC	Q Change (\$)	-38%	Canadian Domestic Governme Full Credit (CC4)	ent Debt	YoYC	hange (\$)	-4% Qo	Q Change (\$)	40%
Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	f Deals	Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals
RBC Capital Markets	1	1	10,728.0	19.5	-1.7	37	RBC Capital Markets	1	1	3,992.0	27.3	0.4	20	National Bank of Canada Fin'l	1	1	8,474.3	23.9	-5.7	21
National Bank of Canada Fin'l	2	2	9,237.0	16.7	-2.1	27	TD Securities Inc	2	4	2,462.1	16.8	3.0	13	RBC Capital Markets	2	2	5,732.8	16.2	-2.5	12
TD Securities Inc	3	5	8,672.6	15.7	1.9	34	Scotiabank	3	3	2,310.2	15.8	-2.7	11	CIBC World Markets Inc	3	4	5,587.5	15.7	1.8	14
BMO Capital Markets	4	6	8,037.0	14.6	3.6	33	BMO Capital Markets	4	5	1,951.2	13.3	0.2	14	BMO Capital Markets	4	6	4,982.6	14.0	5.3	14
CIBC World Markets Inc	5	4	7,933.8	14.4	-0.5	32	CIBC World Markets Inc	5	2	1,929.7	13.2	-7.2	16	TD Securities Inc	5	5	4,892.3	13.8	2.3	15
Scotiabank	6	3	7,231.8	13.1	-4.8	24	BofA Securities Inc	6	7	1,239.5	8.5	6.6	2	Scotiabank	6	3	4,492.7	12.7	-5.0	11
HSBC Holdings PLC	7	8	1,628.3	3.0	2.5	4	National Bank of Canada Fin'l	7	6	388.3	2.7	-1.4	5	HSBC Holdings PLC	7	-	1,328.3	3.7	3.7	2
BofA Securities Inc	8	7	1,439.5	2.6	1.0	4	Deutsche Bank	8	-	261.1	1.8	1.8	1							
Deutsche Bank	9	-	261.1	0.5	0.5	1	HSBC Holdings PLC	9	8	100.0	0.7	-0.2	1							
Industry Total			55,169.2	100.0		82	Industry Total			14,634.2	100.0		29	Industry Total			35,490.5	100.0		45

Canadian All Debt YoY Change (\$) -4% QoQ Change (\$) 16% Including Self-Funded (CC1a)							Canadian Domestic Corporate Inc. Self-Funded (CC3a)	Canadian Domestic Government Debt True Economics (CC4a) YoY Change (\$) -4% QoQ Change (\$) 40%												
Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Bookrunner	Rank 2022		Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Manager	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	f Deals
TD Securities Inc	1	4	14,688.6	22.0	7.0	38	TD Securities Inc	1	2	8,478.1	32.8	15.1	17	CIBC World Markets Inc	1	2	5,638.8	15.9	2.5	44
RBC Capital Markets	2	1	13,816.0	20.7	-1.2	39	RBC Capital Markets	2	1	7,080.0	27.4	-1.3	22	TD Securities Inc	2	5	4,627.9	13.0	0.9	38
BMO Capital Markets	3	6	10,097.0	15.1	3.8	35	BMO Capital Markets	3	5	4,011.2	15.5	1.6	16	RBC Capital Markets	3	3	4,600.8	13.0	-0.4	38
National Bank of Canada Fin'l	4	2	9,237.0	13.8	-3.7	27	Scotiabank	4	4	2,310.2	8.9	-6.4	11	BMO Capital Markets	4	6	4,510.5	12.7	1.4	39
CIBC World Markets Inc	5	5	7,933.8	11.9	-1.9	32	CIBC World Markets Inc	5	3	1,929.7	7.5	-9.4	16	Scotiabank	5	4	4,355.3	12.3	-0.3	38
Scotiabank	6	3	7,231.8	10.8	-5.8	24	BofA Securities Inc	6	7	1,239.5	4.8	3.2	2	National Bank of Canada Fin'l	6	1	3,883.8	10.9	-4.1	38
BofA Securities Inc	7	7	1,756.2	2.6	1.0	5	National Bank of Canada Fin'l	7	6	388.3	1.5	-1.9	5	Desjardins Capital Markets	7	7	2,188.4	6.2	-0.9	33
HSBC Holdings PLC	8	10	1,628.3	2.4	2.0	4	Deutsche Bank	8	-	261.1	1.0	1.0	1	HSBC Holdings PLC	8	11	1,615.6	4.6	2.0	24
Deutsche Bank	9	-	261.1	0.4	0.4	1	HSBC Holdings PLC	9	9	100.0	0.4	-0.4	1	Casgrain & Companie Ltee	9	8	1,391.1	3.9	-0.9	35
Goldman Sachs & Co	10	11	175.0	0.3	-0.1	1	Laurentian Bank of Canada	10	-	39.0	0.2	0.2	1	Laurentian Bank of Canada	10	9	1,289.0	3.6	-0.6	33
Industry Total			66,863.8	100.0		90	Industry Total			25,837.2	100.0		37	Industry Total			35,490.5	100.0		45

Canadian Cross Border Excluding Self-Funded (CC5)		YoY	Change (\$)	8% Q	oQ Change (\$)	44%
Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals
BofA Securities Inc	1	1	4,425.2	9.6	-7.8	14
TD Securities Inc	2	3	3,633.8	7.9	-4.3	g
JP Morgan	3	8	3,551.2	7.7	2.2	10
Citi	4	7	3,543.0	7.7	2.2	11
Deutsche Bank	5	14	3,421.0	7.4	5.6	g
HSBC Holdings PLC	6	23	2,847.1	6.2	5.7	4
Barclays	7	6	2,333.7	5.0	-0.5	8
BMO Capital Markets	8	5	2,258.3	4.9	-1.2	6
RBC Capital Markets	9	2	2,181.9	4.7	-10.0	g
BNP Paribas SA	10	15	2,046.5	4.4	2.6	3
Morgan Stanley	11	11	1,633.2	3.5	0.9	7
Wells Fargo & Co	12	12	1,545.2	3.3	0.8	6
NatWest Markets	13	16	1,536.7	3.3	1.8	5
Societe Generale	14	10	1,120.9	2.4	-0.3	3
Mitsubishi UFJ Financial Group	15	17	977.8	2.1	1.0	4
Sumitomo Mitsui Finl Grp Inc	16	24	957.8	2.1	1.7	5
Scotiabank	17	9	957.2	2.1	-1.2	4
Goldman Sachs & Co	18	4	917.8	2.0	-4.2	4
Natixis	19	25*	907.2	2.0	1.6	2
CIBC World Markets Inc	20	13	742.7	1.6	-0.7	3
Industry Total			46,284.2	100.0		41



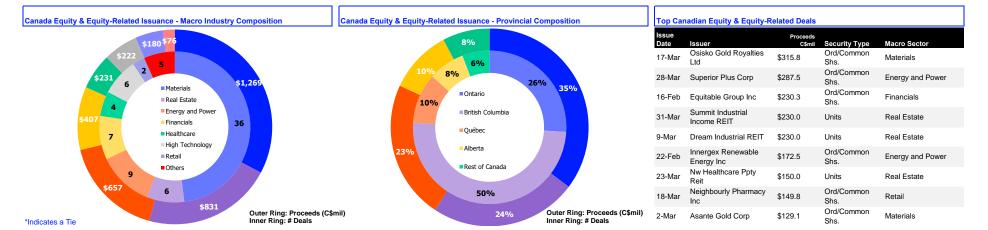
	g Self-Funded			
sue ate	Issuer	Proceeds C\$mil	Maturity	Macro Sector
7-Mar	Rogers Communications Inc	\$4,242.7	2025	Telecommunications
18-Jan	Royal Bank Of Canada	\$999.8	2032	Financials
3-Feb	Cologix Data Ctrs Issuer	\$783.4	2052	Financials
5-Jan	Enbridge Inc	\$750.0	2082	Energy and Power
8-Mar	Bank of Montreal	\$750.0	2082	Financials
11-Feb	Manulife Bank of Canada	\$600.0	2027	Financials
8-Feb	Hyundai Capital Canada Inc	\$500.0	2027	Financials
10-Feb	Teranet Holdings LP	\$500.0	2029	Financials
23-Feb	Equitable Bank	\$500.0	2023	Financials
15-Feb	Toyota Credit Canada(Toyota)	\$499.9	2025	Financials

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Canada Equity & Equity-Relate Ex. Self-Led (CA1a)	əd	YoY C	Change (\$)	-81% q	oQ Change ()	-66%	Canada Common Stock & Tru Ex. Self-Led (CA2a)	sts	YoY C	hange (\$)	·81% Qod	Q Change (\$)	-61%	Canada Secondary Offerings Ex. Self-Led (CA4a)		YoY C	hange (\$) -	78% <mark>Q</mark> o	Q Change (\$)) -46%
Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share		# of Deals	Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals
BMO Capital Markets	1	2	762.5	19.7	9.2	13	BMO Capital Markets	1	2	762.5	20.3	11.2	13	BMO Capital Markets	1	2	762.5	20.7	10.5	13
TD Securities Inc	2	4	575.0	14.9	8.8	8	TD Securities Inc	2	4	600.3	16.0	9.5	7	TD Securities Inc	2	4	600.3	16.3	9.6	7
RBC Capital Markets	3	5	541.2	14.0	8.1	6	RBC Capital Markets	3	5	521.0	13.9	7.6	5	RBC Capital Markets	3	5	521.0	14.2	8.4	5
CIBC World Markets Inc	4	9	401.0	10.4	6.1	5	CIBC World Markets Inc	4	8	369.0	9.8	5.2	3	CIBC World Markets Inc	4	11	369.0	10.0	6.7	3
Scotiabank	5	3	261.9	6.8	-0.7	6	Scotiabank	5	3	244.4	6.5	-1.0	5	Scotiabank	5	3	244.4	6.6	-0.6	5
Eight Capital	6	19	214.1	5.5	4.3	4	Eight Capital	6	19	214.1	5.7	4.4	4	Eight Capital	6	18	202.6	5.5	4.0	3
National Bank of Canada Fin'l	7	13	185.5	4.8	1.1	9	Canaccord Genuity Grp Inc	7	1	161.7	4.3	-8.4	7	Canaccord Genuity Grp Inc	7	1	151.3	4.1	-10.2	5
Canaccord Genuity Grp Inc	8	1	161.7	4.2	-8.4	7	National Bank of Canada Fin'l	8	11	138.4	3.7	-0.1	6	National Bank of Canada Fin'l	8	12	138.4	3.8	0.6	6
PI Financial Corp	9	34	110.5	2.9	2.5	4	PI Financial Corp	9	34	110.5	2.9	2.4	4	PI Financial Corp	9	32	96.7	2.6	2.1	3
Clarus Securities Inc.	10	35	73.7	1.9	1.5	3	Clarus Securities Inc.	10	35	73.7	2.0	1.6	3	Clarus Securities Inc.	10	33	73.7	2.0	1.6	3
Echelon Wealth Partners	11	30	67.7	1.8	1.3	5	Echelon Wealth Partners	11	30	67.7	1.8	1.2	5	Echelon Wealth Partners	11	27	67.7	1.8	1.1	5
Peterson & Co	12	-	54.5	1.4	1.4	1	Peterson & Co	12	-	54.5	1.5	1.5	1	Peterson & Co	12	-	54.5	1.5	1.5	1
Sprott Inc	13	33	53.0	1.4	1.0	4	Sprott Inc	13	33	53.0	1.4	0.9	4	Sprott Inc	13	31	41.5	1.1	0.5	3
Desjardins Capital Markets	14	22	47.1	1.2	0.3	2	Stifel/KBW	14	12	39.6	1.1	-2.3	3	Stifel/KBW	14	10	39.6	1.1	-2.4	3
Stifel/KBW	15	14	39.6	1.0	-2.4	3	Cormark Securities Inc	15	20	39.4	1.1	0.0	3	Cormark Securities Inc	15	19	39.4	1.1	-0.2	3
Industry Total			3,932.0	100.0		76	Industry Total			3,760.5	100.0		71	Industry Total			3,682.8	100.0		64

Canada Initial Public Offerings YoY Change (\$) -97% QoQ Change (\$) -97% Ex. Self-Led (CA3a) YoY Change (\$) -97% QoQ Change (\$) -97%							Canada Retail Structured Proc Self-Led (CA5a)	Canada Preferred Securities Ex. Self-Led (CA6a) YoY Change (\$) -33% QoQ Change (\$) -30%												
Bookrunner	Rank 2022	Rank 2021	Proceeds C\$mil	Market Share		# of Deals	Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals
Boustead Securities LLC	1	-	20.5	26.4	26.4	1	CIBC World Markets Inc	1	2	235.1	29.4	16.2	9	TD Securities Inc	1*	2*	63.3	18.1	8.4	2
PI Financial Corp	2	-	13.8	17.8	17.8	1	Investec	2*	1	169.6	21.2	-14.2	1	RBC Capital Markets	1*	1	63.3	18.1	-1.3	2
Sprott Inc	3*	-	11.5	14.8	14.8	1	Jefferies LLC	2*	-	169.6	21.2	21.2	1	CIBC World Markets Inc	1*	2*	63.3	18.1	8.4	2
Eight Capital	3*	17*	11.5	14.8	14.4	1	RBC Capital Markets	4	3	105.1	13.2	0.3	8	BMO Capital Markets	1*	2*	63.3	18.1	8.4	2
Canaccord Genuity Grp Inc	5	11	10.4	13.4	9.2	2	National Bank of Canada Fin'l	5	7	96.9	12.1	7.1	6	Scotiabank	1*	2*	63.3	18.1	8.4	2
Haywood Securities Ltd.	6*	-	5.0	6.4	6.4	1	Scotiabank	6	5	22.4	2.8	-3.9	5	National Bank of Canada Fin'l	6	10	33.3	9.5	6.3	1
Industrial Alliance Ins & Finl	6*	20	5.0	6.4	6.2	1														
Industry Total			77.7	100.0		7	Industry Total			798.6	100.0		10	Industry Total			350.0	100.0		2



Canada Capital Markets Criteria

First Quarter 2022 | Managing Underwriters

If you would like to participate in the submission process, receive quarterly press releases, or have questions about our full league table criteria please contact:

Gavin Penny Tel: +647 302 6557 gavin.penny@refinitiv.com

Salvatore Reres Tel: +646 223 8455 salvatore.reres@refinitiv.com All current data and previous year's data is as of 12pm EST on Wednesday, April 6th, 2022. For all transactions full credit is given to the lead bookrunner, equal if joint books. In cases of underwriter consolidation, credit is given to the surviving/parent firm. All league tables are based on deal proceeds (total issue amount multiplied by the issue price) unless otherwise stated. All league tables will be shown in Canadian dollars. Purely Private transactions will be eligible for league table credit only if Refinitiv receives an Offering Memorandum from an agent on the transaction.

Best-efforts offerings will be eligible for Canadian league table inclusion but excluded from the global league table rankings. Self-Led transactions will not receive Canadian league table credit. When disclosed in a prospectus or offering memorandum, bookrunners identified as 'passive' will not be eligible for league table credit. Only 'active' bookrunners will receive standard league table credit. For government bonds, Refinitiv offers two league tables: (1) Government bond league (CC4) table will rank dealers based on full credit to lead manager (equal if joint). (2) Government bond league (CC4a) table will rank dealers based on underwriting amount or on a 'true economic' basis.

Database coverage includes domestic and international placements of equity offerings in addition to domestic and international equity-related transactions. This includes IPOs, follow-on offerings, PIPES, accelerated bookbuilds and block trades (with certain restrictions) and convertible bonds. Corporate structured products are included in the Canadian Equity & Equity-related league tables (CA1, CA2, CA3, and CA4). Retail structured product s, while excluded from these tables, are included in the Retail Structured Products league table (CA5). Canadian equity, related league tables are based on nation of incorporation. All league tables are based on deal proceeds (total issue amount or number of shares multiplied by the issue price) unless otherwise stated. Full credit is given to the bookrunner, equal if joint books. In cases of underwriter consolidation, credit is given to the surviving/parent firm. Convertible Bonds with a minimum life of less than 360 days are excluded. Minimum life defined as the difference between the settlement date and the earliest maturity date or first call/put option. Offerings of preferred shares are tracked and included in the CA6 (Canada Preferred Securities) league table.

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